

An Invitation
to
INDUSTRY
from

YOUR STATE VENDING STAND
PROGRAM FOR THE BLIND

and

The Office of Vocational Rehabilitation
U. S. DEPARTMENT OF HEALTH, EDUCATION, AND WELFARE

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WE INVITE YOUR PARTICIPATION BECAUSE....

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We hope you will give consideration to this means of providing greater opportunities for the blind and should very much appreciate your cooperation.

Sincerely yours,

W. O. Johnson
Secretary

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..... THE VENDING STAND PROGRAM IS A SOUND INVESTMENT

DEPARTMENT OF
HEALTH, EDUCATION, AND WELFARE
OFFICE OF VOCATIONAL REHABILITATION
WASHINGTON 25, D. C.

A steady increase in the number of industries and businesses participating in the program testifies that it is a sound investment. It is a dynamic, constantly-growing activity.

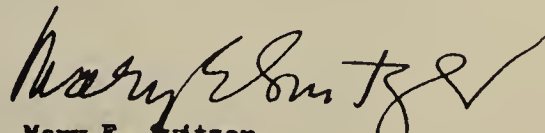
It has grown to what it is today because of the teamwork between the Office of Vocational Rehabilitation and State agencies serving the blind, as well as the private groups that have an interest in it. Federal governmental agencies helped pioneer in the development of the program. I remember that I had the privilege of recommending to the Secretary of the Treasury in the early 1930's that a stand be established in the New York Customs House.

The Vending Stand Program was initiated by the passage of the Randolph-Sheppard Act in 1936. During the ensuing twenty years, sound business principles and supervisory methods and procedures have been developed for the operation of the program.

It is a rehabilitation activity administered by the State agencies for the blind. The blind stand operator is selected and trained by the State agency which secures authorization from interested businesses and industries for the installation of stands on their premises. The agency also provides continuing supervision to secure compliance with the terms of the authorization and to see to it that the firm authorizing the installation is satisfied with the manner in which it is being operated. The agency supplies initial stock and equipment to the extent necessary.

The program operates under State and Federal legislation and with financial and other assistance from the Office of Vocational Rehabilitation.

The growth of the Vending Stand Program shows that it is good for both industry and the blind people who operate the stands. We think that both industry and the blind will continue to gain as the Vending Stand Program continues to expand.


Mary E. Switzer
Director



SEARS, ROEBUCK SNACK BAR, WILMINGTON, DELAWARE

This snack bar, which serves Sears' employees in one of the larger Sears' stores in the Eastern Division, is typical of Vending Stand Program installations. The Vending Stand Program is flexible, making it possible to install the type of service which will best meet the needs of a particular situation. The types of installations made possible under the program include:

- A Refreshment Location which serves pre-packed sandwiches, fruit, candy, cigarettes, soft drinks, coffee, ice cream, newspapers and magazines.
- A Refreshment Cart which can be moved throughout the plant or building to supply the employees' needs.
- A Snack Bar Location which sells hot or cold sandwiches, bakery goods, soup, chile, coffee and other beverages.
- A Cafeteria Location which serves a variety of hot and cold lunches.

THE VENDING STAND PROGRAM'S ADVANTAGES TO BUSINESS AND INDUSTRY

Helps establish and maintain good employer-employee relations.

Relieves management of running a food or refreshment business and of related problems.

Provides service to employees on a business basis, under State supervision, with a minimum of company participation.

Benefits management through increased productivity.

Supplies in-plant feeding to employees.

Assures employees and any visitors of a place to go without leaving the building.

Assures employees of coffee breaks.

It's a great time saver.

Contributes to the employees' enjoyment of lunch hours and breaks.

A specialized service can be installed to meet specific requirements.

Facilities can be installed in a space as small as six by eight feet.

Hours of operation can be so arranged as not to interfere with work schedules.

Relieves management of any bookkeeping since the operator is not an employee of the company.

It's an operation just as important as a small operation in the manufacturing line.

SEARS, ROEBUCK ADOPTS VENDING STAND PROGRAM ON STATE-WIDE BASIS



Both Sears, Roebuck and Company and the Pennsylvania State Council for the Blind were so pleased with the way snack bars installed in several of Sears' larger stores were operating that an agreement was signed paving the way for establishment of snack bars in the company's stores throughout Pennsylvania. Here, Harry Shapiro (left), head of the Pennsylvania Department of Welfare, of which the Council for the Blind is a unit, and H. K. Duffield, vice president in charge of Sears' eastern territory, sign the agreement. Representatives of Federal, State and private agencies concerned with the vending stand program look on. H. Burton Aycock, chief, division of services to the blind, Federal Office of Vocational Rehabilitation, is second from left (standing).

WHAT INDUSTRY SAYS ABOUT THE VENDING STAND PROGRAM

"We should like to take this opportunity to express our gratitude and appreciation for the cheerful service and fine food offered by your Snack Bar in our store. It has certainly contributed greatly to the employees enjoyment of lunch hours and breaks ..."

J. A. Palko, Operating Superintendent
Sears, Roebuck & Company
Wilmington, Delaware

"... We are happy to report that we are well pleased with the installation and the way the place is operated by your personnel... It has served to eliminate employees going off the job and visiting different restaurants and coffee shops and has given management an opportunity to know where our people are at all times, especially during the morning and afternoon breaks. Therefore, we are glad to report to you that our experience with the lunch room manned by your blind operator and under the careful direction of your supervisors has served a useful purpose in our instance."

Fred G. Litsinger, Pres.
Litsinger Motor Company
Chicago, Illinois

"... We are sure this business-like approach to the operation is mainly due to the efforts of your fine organization during the course of your training program... We hope that other companies will find it possible to use some of your people for their cafeteria operations. We are sure such organizations would be pleasantly surprised by the results that may be obtained through your program ..."

O. V. Pope, Director of Industrial Relations
Grayson Controls Division
Robertshaw-Fulton Controls Co.
Long Beach, California

"... this addition to our plant for the convenience of our employees has demonstrated without question the capabilities of the Commission for the Blind to install and operate similar cafeterias anywhere within the State of Delaware... The service and the food have been excellent and priced so that everyone can enjoy a hot meal at reasonable prices. Selections have been well thought out by your staff and they vary so much no one tires of them... We have found the convenience of the cafeteria a great time saver ..."

Chas. H. Palmer, Personnel Manager
North American Smelting Co.
Wilmington, Delaware

Industry Approves
the
Vending Stand
Program

Hotpoint Co.

5600 WEST TAYLOR STREET, CHICAGO 44, ILLINOIS
MANSFIELD 6-2000

A DIVISION OF GENERAL ELECTRIC COMPANY

February 2, 1954

Business Opportunities for the Blind, Inc.
30 West Madison Street
Room 1028
Chicago 2, Illinois

Attention: Mr. George Piper

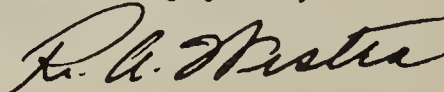
Dear Mr. Piper:

I believe you would like to know of the pleasant association we have here at Hotpoint with your representative who runs the small stand in one of our plants.

As you know, this stand has been located in our plant for about six years now, and we consider its operation just as important as a small department in the manufacturing line. Our employees have always spoken very highly of the proprietor, and, of course, do as much business as they possibly can with him.

I think your corporation is doing an outstanding job of helping these veterans help themselves. You certainly are entitled to the highest of praise. If we can ever be of any assistance in expressing our viewpoint in this regard, please do not hesitate to call on us. May I take this opportunity to wish you the greatest of success in this God-chosen work.

Sincerely yours,



R. A. WESTRA, Manager
Employee Relations

RAW:rb

... Pioneer of the All-Electric Kitchen ...

RANGES • WATER HEATERS • REFRIGERATORS • FREEZERS • DEHUMIDIFIERS • DISHWASHERS
DISPOSALS • AUTOMATIC WASHERS • DRYERS • IRONERS • CABINETS



HOTPOINT INC. VENDING STAND, CICERO, ILLINOIS

Refreshment Location at the Hotpoint Inc. Plant at 1531 South 54th Court, Cicero, Illinois, is typical of the many successful blind-operated businesses made possible by the Vending Stand program. Key Hotpoint executive considers this stand's operation "just as important as a small department in the manufacturing line."

BENJAMIN F. SHAW COMPANY

PIPING CONTRACTORS-FABRICATORS-DISTRIBUTORS

ESTABLISHED 1893

WILMINGTON 99, DELAWARE

January 31, 1955

Mr. William Hathaway
Supervisor of Vending Stand Department
Delaware Commission for the Blind
305 West 8th Street
Wilmington, Delaware

Dear Mr. Hathaway:

The vending stand in our plant has been in operation now for over three years. In this period we have had ample opportunity to weigh the merits of this operation.

We take this opportunity to commend the Delaware Commission for the Blind, and more specifically the supervisor and operating personnel, for their efficient service and quality of merchandise handled.

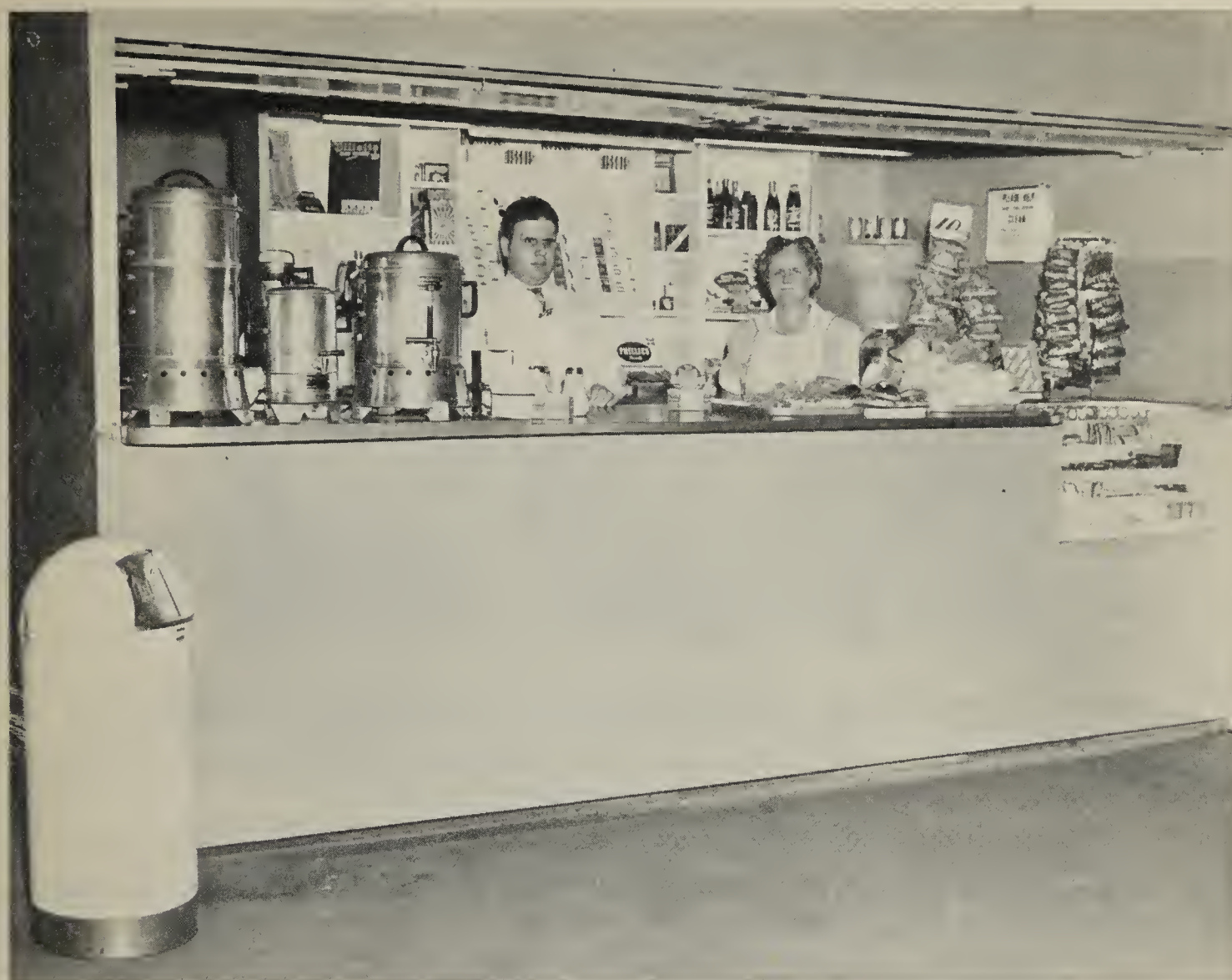
Plant and office employees are served with a minimum time-out for the coffee-break, as well as for mid-day lunch service. We know of no other system which would take care of this problem so efficiently, and so mutually advantageous, as does the Commission's vending stand.

Yours very truly

BENJAMIN F. SHAW COMPANY


John Kelly
Chief Engineer

JK:r



SHAW COMPANY VENDING STAND, WILMINGTON, DELAWARE

This stand, at the plant of the Benjamin F. Shaw Co. in Wilmington, Delaware, is in the fourth year of successful operation. The Company's Chief Engineer has praised it highly both for its operating efficiency and for the quality of its merchandise.

WILLAMETTE IRON and STEEL COMPANY

2860 N W FRONT AVENUE · PORTLAND 10, OREGON · CA 9311

CABLE ADDRESS—WILLAMETTE



MACHINERY FOR HYDROELECTRIC AND IRRIGATION DAMS,
LOGGING, PULP AND PAPER MILLS, MINING, CEMENT
MANUFACTURE, QUARRYING AND HEAVY CONSTRUCTION

SHIP REPAIR AND CONVERSION, CONTRACT MANUFACTURING,
CUSTOM MACHINING, PLATE SHOP, STAINLESS
STEEL FABRICATION AND GENERAL REPAIR WORK

February 18, 1955

Mr. Clifford A. Stocker
Commission for the Blind
645 S. E. Ankeny Street
Portland, 14, Oregon

Dear Mr. Stocker:

We were contacted several days ago by Mr. Byron C. Wright requesting our authority to use photographs of the snack bar located in our new office building. We have no objections to your using these photographs as promotional material.

We would like also to take this opportunity to express the great satisfaction that we have in the snack bar arrangement. It has made available to a large number of office employees a means for obtaining light lunches and sandwiches at a reasonable cost.

Our participation in the management, insofar as the time required, has been reduced to a minimum due to the very fine cooperation which we receive from Mrs. Helen Clifford, the Manager.

As you know, the physical location of our plant and offices has presented us with somewhat of a problem insofar as restaurant facilities are concerned, and as a result, the snack bar has been an asset to our operation.

We do not hesitate to recommend this arrangement to any companies which may have a similar problem.

Yours very truly,

WILLAMETTE IRON and STEEL COMPANY


E. J. Glenn

EJG/lvw

*WILLAMETTE IRON AND STEEL COMPANY SNACK BAR,
PORTLAND, OREGON*



These two views are of the snack bar at the Willamette Iron and Steel Company in Portland, Oregon. A Willamette official terms the snack bar an "asset to our operation" and reports that it has made "available to a large number of employees a means of obtaining light lunches and sandwiches at a reasonable cost."





Robertshaw-Fulton

CONTROLS COMPANY

Aeronautical Division



February 17, 1955

Mr. A.E. Septinelli
Bureau of Vocational Rehabilitation
Room 105, 1320 K Street
Sacramento, California

Dear Mr. Septinelli:

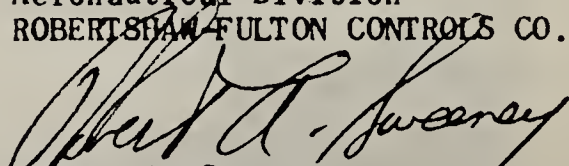
As you know, we have had at our plant since November 1, 1954, a cafeteria operated by and in cooperation with your State program for rehabilitation of the blind. The operator of our cafeteria, Edward Friesen, has done an excellent job even though his vision is limited. I want to take this opportunity to compliment you on the administration of the program and to emphasize the advantages it provides both to the facility and to the blind operator.

At our location, Mr. Friesen works with his wife, and together they make an effective team. Since our cafeteria serves hot food prepared on the premises, they also employ three additional persons to provide good service.

The financial assistance provided the operator by the State enables him to enter a business of his own under circumstances which would otherwise make it difficult and also reduces the cost of a snack bar or cafeteria installation to the organization contemplating the move. We would endorse this program and recommend it to other firms for consideration in that we feel that it provides a good answer to the problem of in-plant food service.

Very truly yours,

Aeronautical Division
ROBERTSHAW-FULTON CONTROLS CO.

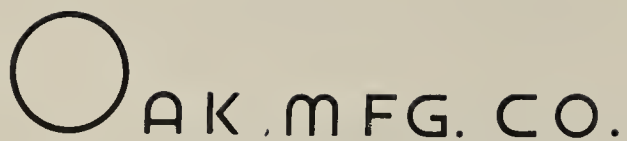

Robert A. Sweeney
Personnel Manager

RAS:lt



ROBERTSHAW-FULTON CO., ANAHEIM, CALIFORNIA

This cafeteria, located in the Robertshaw-Fulton Plant at Anaheim, California, is typical of those made possible by the Vending Stand Program for the Blind. Robertshaw-Fulton's experience with this cafeteria led to the company's wholesale endorsement of the Program as the answer to the problem of in-plant food service.



PHONE
MUHAWK 4-2222

1260 CLYBOURN AVENUE

CHICAGO 10, ILLINOIS

January 21, 1954

Mr. G. E. Piper, Executive Director
Business Opportunities for the Blind, Inc.
30 W. Washington Street - Room 1028
Chicago 2, Illinois

Dear Mr. Piper:

I am very happy to take this opportunity to inform you how much we appreciate the fine cooperation of your organization in the installment and operation of our cafeteria. The service and food are excellent and our employees have expressed their complete satisfaction, feeling that the cafeteria has contributed a great deal to their morale, comfort and pleasure.

May I personally express my sincere wishes for the continued success of your fine organization.

Very truly yours,

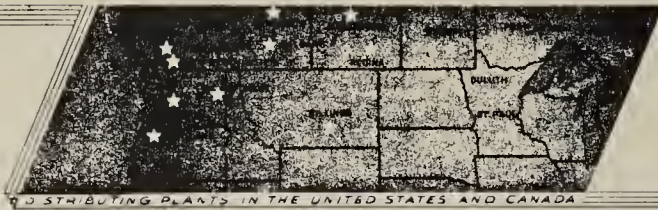
OAK MFG. CO.
David H. Rosendahl
Plant Supt.

DR:eh



OAK MFG. CO., CHICAGO, ILL., CAFETERIA

Plant superintendent of Oak Manufacturing Co., Chicago, Ill., reports that this in-plant cafeteria has contributed much to the morale, comfort and pleasure of employees.



TENITH
REG. U.S. PAT. OFF.

MARSHALL-WELLS COMPANY

S E R V I N G T H E G R E A T N O R T H W E S T

February 16, 1955

PORTLAND 8, OREGON

Commission for the Blind
Division of Vocational Rehabilitation
645 S. E. Ankeny Street
Portland 14, Oregon

Attention: Byron C. Wright

Gentlemen:

You asked us to forward you a letter with regard to the operation of our Snack Bar which, with the co-operation of the employees of the Commission for the Blind, helped us to bring to our employees an additional service which we had been looking for but had not found.

As your records indicate, our Snack Bar was opened under your auspices on Friday, November 14, 1952; and it has worked out very satisfactorily.

Prior to the installation of our Snack Bar, our employees, by necessity, had to leave our building and walk a block, which was hazardous during the winter months when some of our female employees would not be properly clothed; and it was also time consuming, because of the distance going back and forth.

Our arrangement has satisfied our needs, because we did not want to go into the restaurant business, and the way it is now handled as a concession is satisfactory. The operation is completely in the hands of the operator; and, if substitute help is needed, it is furnished by the Commission for the Blind.

As we understand it, the operator of our particular Snack Bar has only very limited sight; but she does have help who has her full eyesight.

Our particular Snack Bar is as the name indicates. It is for the coffee breaks, morning and afternoon, when coffee and six or eight varieties of donuts are served. At the lunch period, a variety of sandwiches are brought in and usually two kinds of soup are served. There are usually two or three choices of salads and a variety of pies. There is also kept under refrigeration, various juices, milk, and cream.

A large selection of packaged candies, gums, cough drops, etc. is carried. Also cigars and cigarettes, various beverages, such as Coca Cola, and orange and lemon drinks, ice cream in the Dixie cups and sandwich form.

Our particular Snack Bar, as you are aware, is in operation five days weekly and opens up at 7:30 a.m. and goes through until about 4 o'clock in the afternoon.

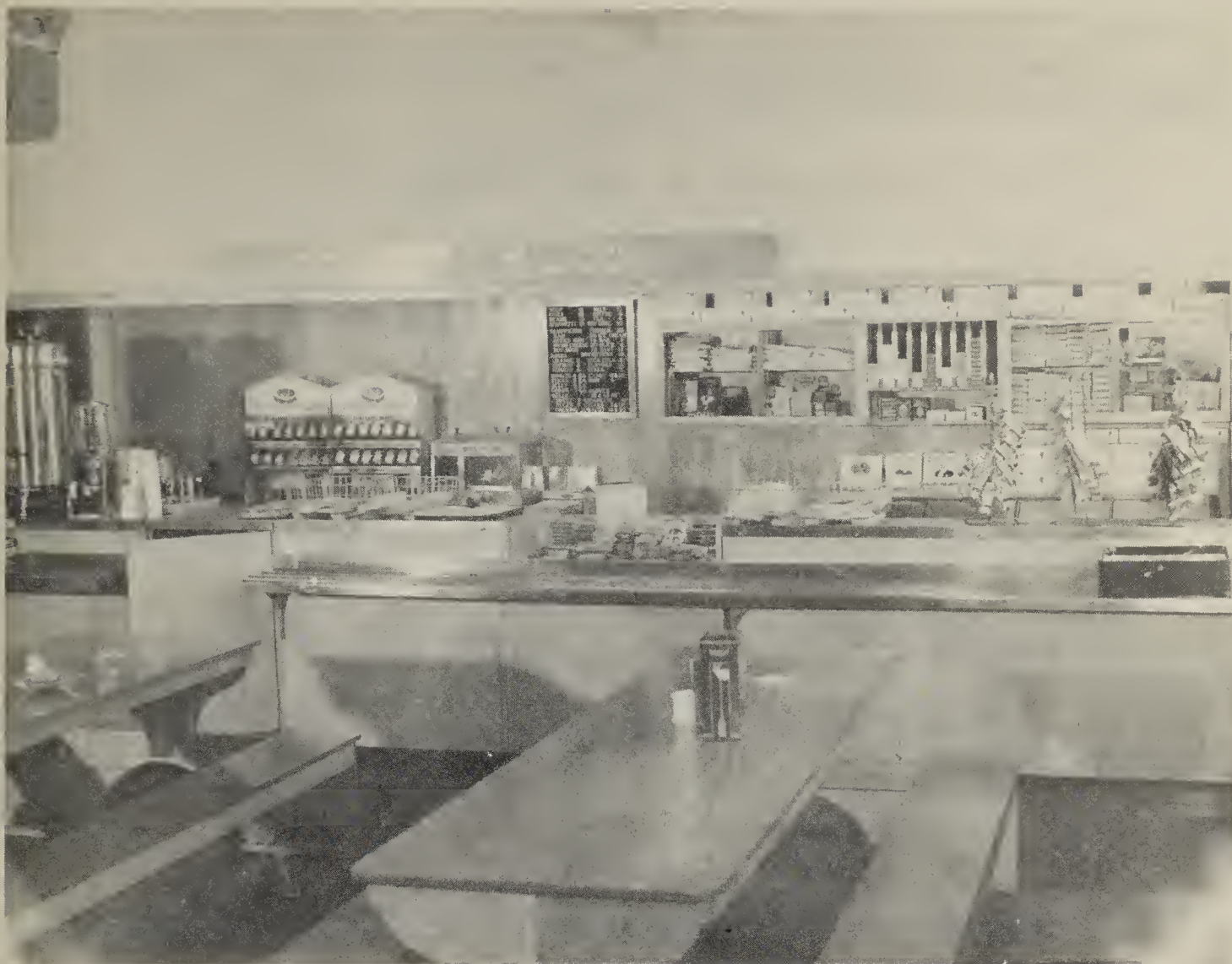
We are quite well satisfied with its operation, and the space that we have allotted to its operation has been well worth while as it gives our employees and any of our visitors a place to go without having to leave the building. It has made our operation more efficient, because of the time saved by all of our employees who use it. It fits the need that we had been looking for prior to its installation.

We would certainly recommend our set-up to any company who is able to sponsor such a project because it serves the need of giving employment to those who are unfortunately handicapped.

Yours truly,

H. R. Symes
Assistant Treasurer

HRS:cmb



MONARCH RUBBER COMPANY STAND, HARTVILLE, OHIO

This cafeteria, operated under the aegis of the Vending Stand Program for the Blind, is located on the premises of the Monarch Rubber Company plant at Hartville, Ohio.

COMPANIES PARTICIPATING IN THE VENDING STAND PROGRAM FOR THE BLIND

Following is a list of some of the companies which maintain snack bars or related installations operated by blind persons:

1. Alvey Conveyor Company, St. Louis, Missouri
2. Ball brothers, Chicago, Illinois
3. Borden Company, Corpus Christi, Texas
4. Brunswig Drug Company, Chicago, Illinois
5. Ira Bushey Shipyards, Brooklyn, New York
6. Continental Can Company, Chicago, Illinois
7. E. I. Dupont de Nemours & Company, Stine Laboratory, Newark, Delaware
8. Durkee Famous Food, Elmhurst, Long Island, New York
9. Fluor Corporation, Los Angeles, California
10. Gorham Manufacturing Co., West Ashville, North Carolina
11. Jimmy Green Chevrolet Co., Houston, Texas
12. Herschel Manufacturing Company, East Peoria, Illinois
13. Holly Manufacturing Company, Pasadena, California
14. Hotpoint, Inc., Chicago, Illinois
15. Litsinger Motor Service, Chicago, Illinois
16. Monarch Rubber Company, Hartville, Ohio
17. Pullman-Standard Car Mfg. Co., Wilmington, Delaware
18. Roberts Numbering Machine Company, Brooklyn, New York
19. Robertshaw-Fulton Controls Company, LongBeach, California
20. San Antonio Machine & Supply Company, San Antonio, Texas
21. Sealright Pacific, Ltd., Los Angeles, California
22. Sears, Roebuck & Company, Wilmington, Delaware
23. Sucrests Company, Brooklyn, New York
24. Trim Foot Shoe Factory, Farmington, Missouri
25. Willamette Iron & Steel Company, Portland, Oregon

Vending Stand
Program
Benefits Individual
and
Community

The President's Committee on Employment of the Physically Handicapped

WASHINGTON 25, D. C.

July 6, 1956



MAJ. GEN. MELVIN J. MAAS
USMCR, RET.
CHAIRMAN

Miss Mary E. Switzer, Director
Office of Vocational Rehabilitation
Dept. of Health, Education, and Welfare
Washington 25, D. C.

Dear Mary:

We are pleased to hear that the Vending Stand Program for the Blind, a cooperative effort of Federal and State agencies and stand operators, has been growing constantly. It is also good to know that the valuable experience gained by the State Agencies for the Blind in their operation of nearly 1,700 stands is being brought to the attention of industry and that you are in the process of acquainting companies which operate nationally with the benefits the program holds for them and for thousands of blind who seek productive living.

While the Vending Stand Program for the Blind does not involve direct employment of the handicapped by industry, it does provide employment for the blind in industry. The program is fully consistent with the goals of the President's Committee on Employment of the Physically Handicapped, in that it:

- (1) Provides an opportunity for the blind to perform work they are able to do and in which they can make a living for themselves and their families;
- (2) Shows that these properly-trained blind persons are able to provide a worth-while and needed service;
- (3) Makes it possible for some of the blind to be self-supporting, thereby eliminating the necessity of public assistance being supplied for them and for their families.

There is no surer way to independence for the handicapped, economically, socially or spiritually, than through suitable employment. That's why maximum development and expansion of your Vending Stand Program for the Blind should be encouraged by both private industry and public agencies.

Sincerely yours,

Melvin J. Maas
Chairman

FEDERAL ASSOCIATE MEMBERS
THE SECRETARY OF STATE
THE SECRETARY OF THE TREASURY
THE SECRETARY OF DEFENSE
THE POSTMASTER GENERAL
THE SECRETARY OF THE INTERIOR
THE SECRETARY OF AGRICULTURE
THE SECRETARY OF COMMERCE
THE SECRETARY OF LABOR
THE SECRETARY OF HEALTH, EDUCATION,
AND WELFARE
THE VETERANS ADMINISTRATOR
THE CIVIL SERVICE COMMISSION CHAIRMAN
THE DIRECTOR OF THE OFFICE
OF DEFENSE MOBILIZATION



OFFICE OF
THE ADMINISTRATOR OF
VETERANS AFFAIRS

VETERANS ADMINISTRATION
WASHINGTON 25, D. C.

July 7, 1956

Miss Mary E. Switzer
Director
Office of Vocational Rehabilitation
Department of Health, Education and Welfare
Washington 25, D. C.

Dear Miss Switzer:

Recent surveys have demonstrated beyond doubt that fully-trained handicapped workers, when placed on the right jobs, actually can out-produce able-bodied workers performing similar jobs. The achievements of disabled workers fully bear out the precepts of vocational rehabilitation specialists who say: "It is not what a man has lost, but what he has left, that is important."

The advantages of hiring the handicapped are social as well as economic. Providing the handicapped with an opportunity to perform useful work enables them to preserve their dignity as free human beings.

I am certain that the Vending Stand Program for the Blind, which benefits veterans as well as non-veterans, is performing a very useful service for the blind operators -- as well as for employees and management of plants in which vending stands function.

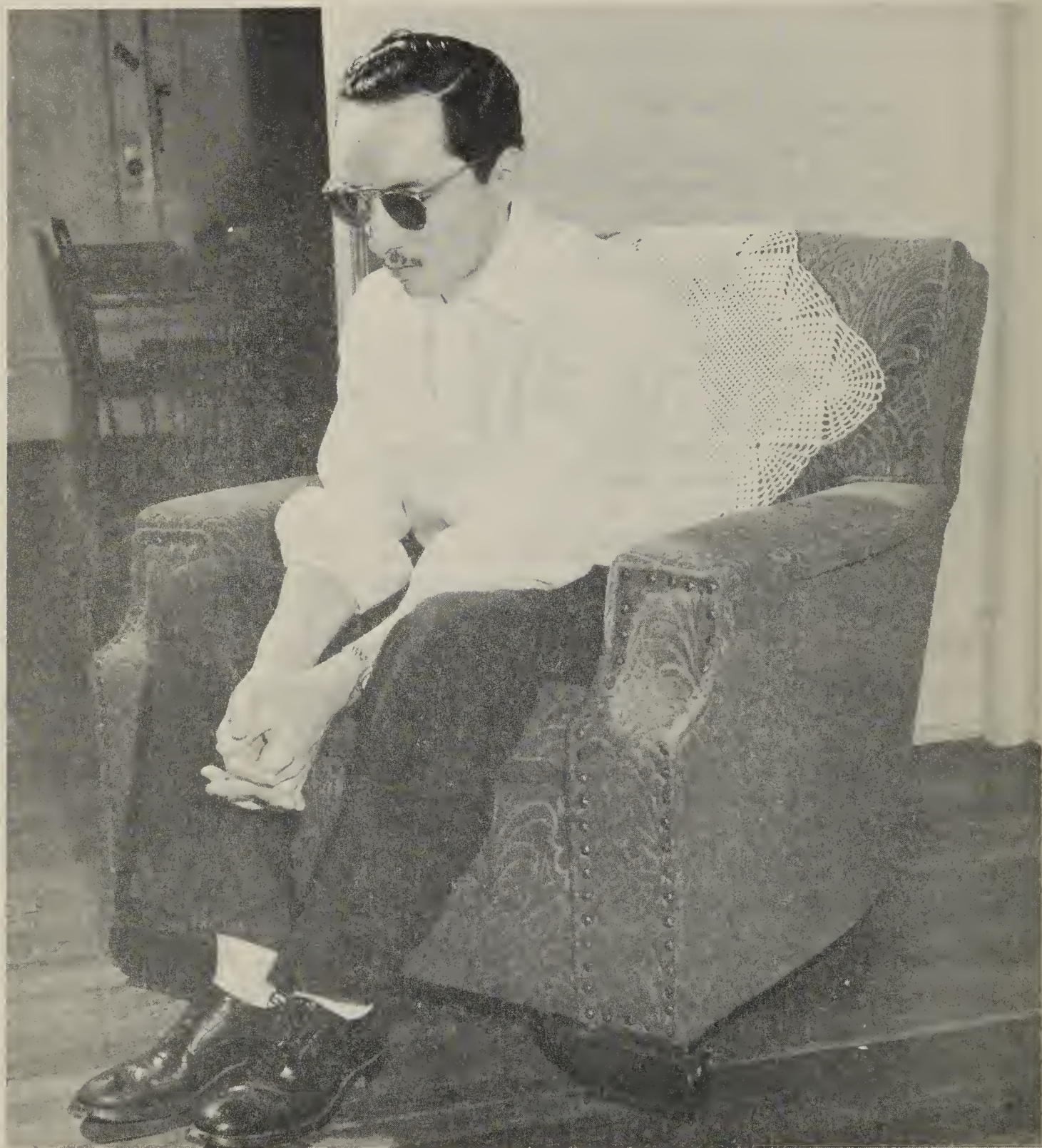
I am pleased to add my endorsement to the Vending Stand Program, and I urge employers to utilize the services of the Program in their plants and commercial establishments.

Sincerely,

Harvey V. Higley

H. V. HIGLEY
Administrator

Not this



....but this

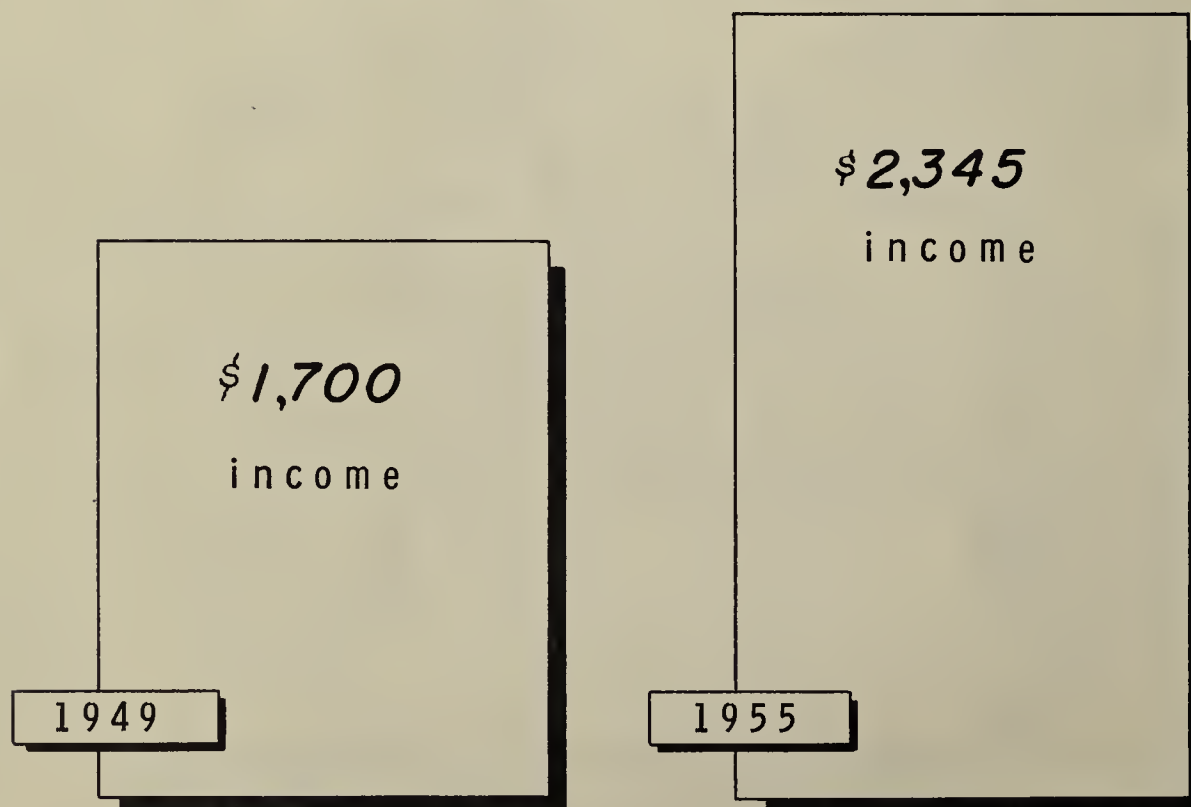


VENDING STAND PROGRAM IS ONE OF GROWTH



On a nationwide basis, the Vending Stand Program grew from 1,066 stands in 1949 to 1,664 stands in 1955.

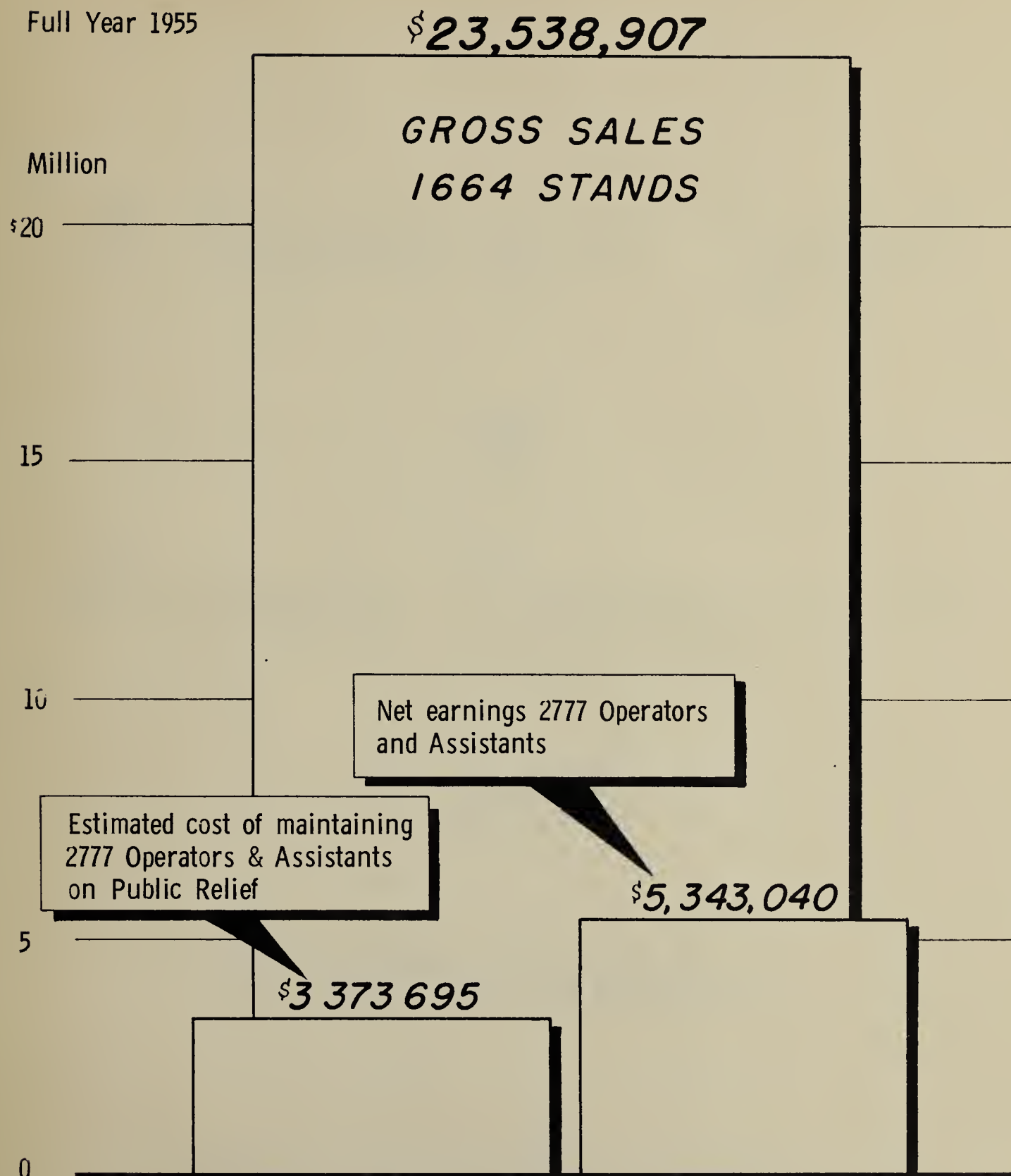
AVERAGE ANNUAL INCOME RETURN TO STAND OPERATORS



The average annual net income to operators in all locations increased from \$1,700 in 1949 to \$2,345 in 1955.

Program makes it possible for:

RELIEF CLIENTS TO BECOME TAXPAYERS



In 1955 - the Vending Stand Program for the Blind not only saved the taxpayers an estimated expenditure of \$3,373,695 in relief payments but it created a taxable income of \$5,343,040.

A Cooperative Effort
of
Private Enterprise
and
Government

NATURE OF THE COOPERATION

A rehabilitation activity administered by State agencies for the blind.

Operates under State and Federal legislation and with financial and other assistance from the Office of Vocational Rehabilitation, Department of Health, Education, and Welfare.

The State agency secures permits for the establishment of stands, selects and trains the blind operators and provides continuing supervision to assure compliance with the terms of the permit and satisfaction to the agency or firm which issued the permit. Initial stock and equipment are supplied to the extent necessary.

The profits from the operation accrue to the blind operator.

The types of stands established vary to meet the needs of the particular location and persons to be served.

The program was initiated by the passage of the Randolph-Sheppard Act in 1936.

The application of sound business principles and supervisory methods and procedures has resulted from the twenty-year operation of the program.

The value of the service provided is attested to by the expansion of the program in recent years to meet the needs for in-plant snack bars and feeding facilities in increasing numbers in industrial plants and commercial enterprises.

STATE AGENCIES ADMINISTERING THE VENDING STAND PROGRAM FOR THE BLIND

Vocational Rehabilitation Service, 416 State Office Building, Montgomery, Alabama

Department of Public Welfare, State Office Building, Phoenix, Arizona

Vocational Rehabilitation Service, 303 Education Bldg., Little Rock, Arkansas

Bureau of Vocational Rehabilitation, 721 Capitol Ave., Sacramento, California

Colorado Industries for the Blind, 100 West 7th Ave., Denver, Colorado

Board of Education of the Blind, State Office Building, Hartford, Connecticut

Delaware Commission for the Blind, 305-307 W. 8th Street, Wilmington, Delaware

Department of Vocational Rehabilitation, 819 - Ninth Street, N.W. Washington, D.C.

Florida Council for the Blind, 918 Tampa Street, Tampa, Florida

Division of Vocational Rehabilitation, 129 State Office Building, Atlanta, Georgia

Bureau of Sight Conservation and Work with the Blind, 1390 Miller St.,
Honolulu, Hawaii

Department of Public Assistance, 103 Ninth Street, Boise, Idaho

Division of Vocational Rehabilitation, 400 State Office Bldg., Springfield, Illinois

Bd. of Industrial Aid and Voc. Rehab. for the Blind, 536 W. 30th St.,
Indianapolis, Ind.

Com. for the Blind, Commerce Com. Bldg., E. 12th & Court Sts., Des Moines, Iowa

Services for the Blind, Dept. of Social Welfare, 801 Harrison Sts., Topeka, Kansas

Bureau of Rehab. Services, New State Office Bldg., Frankfort, Kentucky

Division for the Blind & Sight Conservation, Dept. of Public Welfare, Boyd Avenue,
Baton Rouge, Louisiana

Services for the Blind, Dept. of Health & Welfare, State House, Augusta, Maine

Maryland Workshop for the Blind, 601 North Fulton Ave., Baltimore, Maryland

Division of the Blind, 90 Tremont Street, Boston, Massachusetts

Division of Services for the Blind, Dept. of Social Welfare, Lewis Cass Bldg.,
Lansing, Michigan

Services for the Blind, Dept. of Public Welfare, 117 University Ave., St. Paul,
Minnesota

Vocational Rehabilitation Services for the Blind, Dept. of Public Welfare, 614 State
Office Building, Jackson, Mississippi

Division of Welfare, Dept. of Public Health & Welfare, State Office Bldg., Jefferson City, Missouri

Vocational Rehab. for the Blind, Dept. of Public Welfare, 515 N. Ewing St., St. Helena, Montana

Services for the Blind, State Capitol Building, Lincoln, Nebraska

Vocational Rehabilitation, State Capital Building, Carson City, Nevada

Division of Blind, Dept. of Public Welfare, State House Annex, Concord, New Hampshire

Commission for the Blind, 1100 Raymond Boulevard, Newark, New Jersey

Division of Services for the Blind, Dept. of Public Welfare, 408 Galisteo Street, Santa Fe, New Mexico

Commission for the Blind, Dept. of Social Welfare, 270 Broadway, N. Y., New York

Commission for the Blind, Mansion Park Building, Raleigh, North Carolina

Division of Vocational Rehab., University Station, Grand Forks, North Dakota

Division of Soc. Administration, Dept. of Public Welfare, 85 So. Wash. Ave., Columbus, Ohio

Voc. Rehab., 510 University Building, 125 N.W. 2nd St., Oklahoma City, Oklahoma

Commission for the Blind, 645 S.E. Ankeny St., Portland, Oregon

State Council for the Blind, 17 South Front Street, Harrisburg, Pennsylvania

Voc. Rehab. Division, Edificio Zequeira, Stop 34 $\frac{1}{2}$, Box 757, Hato Rey, Puerto Rico

Bureau for the Blind, Dept. of Social Welfare, 24 Exchange Place, Providence, R. I.

State Department of Public Welfare, Columbia, South Carolina

Services to the Blind, New State Office Building, Pierre, South Dakota

Division of Services for the Blind, 204 State Office Building, Nashville, Tennessee

Commission for the Blind, Land Office Building, Austin, Texas

Division of Vocational Rehabilitation, 400 Atlas Building, 36 West Second Street, South, Salt Lake City, Utah

Services for the Blind, Dept. of Social Welfare, 128 State St., Montpelier, Vermont

Commission for the Visually Handicapped, 3003 Parkwood Ave., Richmond, Virginia

Services for the Blind, Office of Program Development, Department of Public Assistance, Olympia, Washington

Division of Voc. Rehab., State Capitol Bldg., Charleston, West Virginia

Division of Public Assistance, Dept. of Public Welfare, 311 State St., Madison, Wisconsin

Division of Vocational Rehabilitation, 123 Capitol Building, Cheyenne, Wyoming

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